

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00895 250609Z

21

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 031253

R 250536Z FEB 75
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
INFO SECSTATE WASHDC 2336
AMEMBASSY BEIRUT
AMEMBASSY TEHRAN

UNCLAS KUWAIT 0895

E.O. 11652: N/A

TAGS: BEXP, BMEP, ETEL: KU

SUBJ: EARLY WARNING: TENDER FOR POLICE SECURITY COMMUNI-
CATIONS NETWORK

1. EMBASSY UNDERSTANDS TENDER WILL BE ISSUED WITHIN NEXT TWO WEEKS FOR INTERNAL SECURITY COMMUNICATIONS NETWORK. NETWORK PLANNED BY WELL-KNOWN US FIRM WHICH WHILE NOT A MAJOR MANUFACTURER OF COMMUNICATIONS EQUIPMENT HOPES TO SECURE CONTRACT FOR ITSELF. HOWEVER, NORMAL KUWAITI PRACTICE IS TO ISSUE OPEN TENDER AND USUALLY CONSULTANT NOT PERMITTED TO BID. PROJECT WILL COST SEVERAL MILLIONS OF DOLLARS AND IS INTENDED TO LINK POLICE COMMUNICATION CENTER WITH ALL OF ITS CONSTITUENT POSTS.

2. EMBASSY HAS BEEN CONTACTED BY CANAR TRADING CO. WTD 9/73 WHICH HAS IMPECCABLE CONTACTS AT HIGH LEVEL IN MINISTRY OF INTERIOR. THEY WISH REPRESENT US FIRM ON THIS TENDER AND WE STRONGLY RECOMMEND THEM.

3. REQUEST COMMERCE NOTIFY US FIRMS THIS TENDER AND IMMEDIATELY NOTIFY ECONOMIC/COMMERCIAL OFFICER THEODORE H. KATTOUF OF NAMES, ADDRESSES AND TELEX NUMBERS INTERESTED US FIRMS, INDICATING COMPANIES NEEDING LOCAL AGENTS. WE SHALL PASS COMPANIES NEEDING AGENTS TO CANAR AND OTHER POTENTIALLY SUITABLE AGENTS.
STOLTZFUS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FOREIGN TRADE
Control Number: n/a
Copy: SINGLE
Draft Date: 25 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KUWAIT00895
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750065-0892
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750216/aaaaanoo.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 15 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 MAY 2003 by SilvaL0>; APPROVED <14 JAN 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EARLY WARNING: TENDER FOR POLICE SECURITY COMMUNI- CATIONS NETWORK
TAGS: BEXP, ETEL, KU
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006